



Today is the day!!

Established 1996

222 S Rainbow Blvd, Ste. 202, Las Vegas, NV 89145 Office: (702) 256-2801 or 1-800-977-8835 Fax: (702) 256-2679
Licensed by the Commission on Post-Secondary Education...Accredited by the Nevada Real Estate Commission

On the Web: <http://www.abcrealestateschool.com>

Admissions: Rick Weber (rick@abcrealestateschool.com)

Administrator & Instructor: Dr. Cindy Weber (cindy@abcrealestateschool.com)

In the office: Vickie Gloekler

Our Mission: To offer practical, understandable, and useful real estate education.

DESCRIPTION OF PRELICENSING COURSES

Nevada Requirement:

Real Estate Principles, Practices, Procedures, Law & Ethics - 90 Hours

This course is designed to prepare students for a real estate career in Nevada. It is comprised of 90 hours of material, meeting the educational requirements of Nevada statutes and regulations.

Real Estate Law & Ethics - 45 Hours

This course consists of 45 hours of real estate law. It has been designed to complete the requirements for an original real estate license, if the individual has received 45 hours of real estate principles and practices instruction from another source or has completed a 60-89 pre-licensing requirement in another state. It includes the 18-hour Nevada Law course.

Nevada Real Estate Law - 18 Hours

This course is designed for individuals who have completed a 90 hour pre-licensing course in another state and need proof of Nevada specific education, need test preparation materials for the Nevada state specific portion of the exam, or are upgrading their Nevada license and need review information.

Broker Management – 45 Hours

Per regulation, this course is required for individuals who are applying for either a Broker or Broker-Salesperson's license.

Real Estate Appraisal – 45 Hours

This course is a broker upgrade course, designed for individuals who are applying for either a Broker or Broker-Salesperson's license and have not completed 64-credit hours of the required education; either through experience or education.

Is the School Licensed?

ABC Real Estate School is licensed by the Commission on Post-Secondary Education and Accredited by the Nevada Real Estate Commission.

What are the Entrance Requirements?

Students must be a minimum of 17 years old to attend courses and 18 to apply for a license. Basic reading skills are recommended.

What are the Time Requirements?

Distance Education:

90 hour Real Estate Principles, Practices, Procedures, Law & Ethics: This course takes a minimum of 12 days, and a maximum of 1 year to complete.

45 hour Real Estate Principles and Practices: This course takes a minimum of 6 days, and a maximum of 1 year to complete.

45 hour Law & Ethics: This course takes a minimum of 6 days, and a maximum of 1 year to complete.

18 hour Nevada Real Estate Law: This course takes a minimum of 3 days, and a maximum of 1 year to complete.

45 hour Broker Management: This course takes a minimum of 6 days, and a maximum of 1 year to complete.

45 hour Real Estate Appraisal: This course takes a minimum of 6 days, and a maximum of 1 year to complete.

Classroom: (not presently offered)

90-hour Real Estate Principles, Practices, Procedures, Law & Ethics: This course takes 5 weeks to complete, and 2 additional weeks for the final examination.

If a student has not successfully passed the final examination at 1-year from purchase, the student must re-purchase, and complete a new class, to obtain credit.

Effective date of catalog: May 18, 2009.

How do I become an active Real Estate agent?

- Sign up for and pass the appropriate real estate course.
- Start the background investigation by having your fingerprints electronically taken in Nevada or sent to the Division if in another state.
- Sign up for, and pass the state-sponsored real estate exam (including both the national and state portion).
- Fill out the license application, obtain a sponsoring Broker, and get your signature and Broker's signature notarized.
- Take or send your education certificate, passing exam scores, fingerprint cards or card code, and completed application to the Real Estate Division to apply for a license. A broker also needs a commercial location, proof of funds, credit report and financial statement.
- Join your local Association of Realtors if needed.

Our Administrator and Instructor

Dr. Cindy Weber founded the school in 1996 and has been writing material and teaching real estate courses since that time. Cindy has approximately 30 years of licensed real estate experience and is presently licensed as a broker in three states, including Nevada. Her education includes a Doctorate in Education specializing in Instructional Technology and Distance Education from Nova Southeastern University and 2 B.S. degrees and an MBA from The University of Nevada, Las Vegas. She is also an experienced licensed secondary teacher in the state of Nevada.

What is the school description?

The school is located in a two-story office building in the corner of the Rainbow Expressway - Food 4 Less - Shopping Center, on the corner of Rainbow and Westcliff. It is the first intersection, on Rainbow Blvd, south of Highway 95. The school covers 610 square feet, with 1 classroom area seating 9 students. Live instruction has a maximum 12 to 1 teacher to student ratio.

When are the office/school hours?

Office hours are 10:00 a.m. - 2:00 p.m. Monday through Thursday, and by appointment. We answer the phone and email, even when the office is closed. We observe all legal holidays.

What are the Testing Methods?

Quizzes can be found in notebooks and on-line. Final examinations are required for each course. Students are required to take final exams at the campus, Title Company or a library. Anyone sitting for a final exam must present an ID prior to testing.

What is the Attendance and Conduct Requirement?

Classroom students are allowed two absences. They must be made up in a subsequent session, at no charge, provided it is done before the course ends. If a student is absent on a day when an examination is given, he or she must make up that examination at a later date. Students are required to attend all sessions in their entirety and should not come late or leave early as credit will not be given for a portion missed. Students will be required to sign an attendance record. Any student who does not sign in for each session will not receive credit for that session. Students are expected to maintain a professional demeanor at all times.

What are the Grade Standards?

All quizzes are in a multiple choice format. The quantities of questions vary with the length of the course. A minimum percent correct of 75% is considered passing. At the discretion of the instructor, any student not maintaining a 75% average may be allowed to retake a quiz or an exam a maximum of 2 times.

Do we offer a Placement Service?

We stay independent and unbiased with regards to placement. Since most agents are compensated by commission, the greater number of agents a broker manages, the more money the broker earns. Most brokers are looking for agents to hire. It is the agents' choice. Find a convenient office, a broker that will train you, a manager that you will feel comfortable with questioning, and a contract you can cancel without penalty.

What are the Enrollment Procedures?

Contact ABC Real Estate School by phone, fax, email, or in person. Students must complete an enrollment agreement. Books and study materials will be given to the student at the time of registration if made in person or, if a phone order, they will be mailed on the next Monday through Thursday following the order.

How do I obtain my Certificate of Completion?

Students will receive their certificate of Completion upon successfully passing the final examination, handing in their quizzes, after the required time. No credit will be given by ABC Real Estate School for attending another school.

How do I take the Final Examination?

Every course requires a final exam for completion. The final exam can be completed on-line or with a proctor (monitor) at a library or title company. You need to earn a score of 75% on the final examination in order to receive a certificate of completion.

What is our Refund/Cancellation Policy?

Refund requests received in writing, during the first 60% of any course (8 days for 90, 4 days for 45 hour and 2 days for Nevada Law) will receive a prorated refund, less a \$70 material fee (\$299 - \$70 = \$229 tuition). The material fee is non-refundable. No refund will be given after the student has completed over 60% of the course. If, for any reason, ABC Real Estate School cancels the course, a full refund will be made.

Example: Sandy signed up for a 90-hour pre-licensing course on July 1 and canceled in writing at the end of 3 days, July 4. Sandy attended 25% of the program (3/12 = 25%), and her refund would be calculated as follows:

Tuition	\$ 299.00
Material fee	-70.00
(\$299.00-\$70.00) X 25%	- <u>57.25</u>
Refund to Sandy	\$171.75



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ENROLLMENT AGREEMENT

Name: _____

Address: _____

City: _____ State: _____ Zip: _____

Home Phone: _____ Work Phone: _____

Date of Birth: _____ (if under age 18) Referred By: _____

Why have you chosen our school? _____

COSTS

_____	Real Estate Principles, Practices, Procedures, Law & Ethics (90-hour credit).....	299
_____	Real Estate Law & Ethics (45 hour credit).....	199
_____	Nevada Real Estate Law (18 hour credit).....	149
_____	Broker Management (45 hour credit).....	199
_____	Real Estate Appraisal (45 hour credit).....	199
_____	Broker Management AND Nevada Law combination.....	299
_____	Broker Management AND Real Estate Appraisal combination.....	299

Course instruction begins on _____, 2009 and ends on _____, 2010

For refund purposes (filled out by school personnel) the end of the first 60% of instruction falls on _____.

This agreement shall be considered valid for the above noted session only. Tuition must be paid in full on or before the first day of instruction.

Method of Payment:

TUITION \$ _____ TEXTS \$50 SUPPLIES \$20 TOTAL \$ _____
\$229 (90-hour course) + \$50 + \$20 = \$299 (90-hour course)

Amount Paid: _____ Paid by: ___Cash ___Check ___Amer Exp ___VISA ___ MasterCard ___Discover

_____ Expiration date: _____

Billing Address: _____ City: _____ State: _____ Zip: _____

Fees are not transferable. All testing and materials; text, workbooks and CD's are included in the price.

Payment can be made in person at the school, by mail, by fax, or by using our Web site. Cash, checks, MasterCard, Visa, Discover and American Express are all accepted.

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By signing this agreement the Student agrees to the terms as stated, acknowledges receipt of the course catalog Dated May 18, 2009, required materials (cost of materials is included in the tuition), and understands that the catalog is part of the contract. ABC Real Estate School will not accredit any prior instruction in real estate training, nor guarantee that a student will successfully pass the state examination, upon completion of this course. The successful completion of any course offered does not in any way certify a student to conduct business in the state of Nevada as a Real Estate agent or Broker. All students are required to pass the National and State examinations given by the Nevada Real Estate Commission in order to apply for a real estate license.

Date: _____ Student Signature: _____

School Rep Signature: _____